

# Mackrell

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Corporate Law

## Some of the UK's Top Deals from the Last 12 Months



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## The last few months have seen Mackrell complete a number of high-profile deals in the UK, which have changed the fortunes of some of the nation's leading companies and of some individuals too!

Here is an overview of instructions on which our Corporate team acted on the sell side of each transaction.

### TISSL acquired by ClearCourse Partnership

In November last year, Hospitality point-of-sale specialists TISSL was acquired by the ClearCourse Partnership.

With high-profile UK customers such as The Fat Duck and Gordon Ramsey Group, Milton Keynes based TISSL has become a well-known supplier in the industry since its founding in 2003.

It supports around a third of all Michelin-starred restaurants in the UK, with additional customers in Hong Kong, Canada, the US, UAE and Saudi Arabia.

Its significant growth and reputation attracted the interests of software giants the ClearCourse Partnership.

With more than 28 brands in the UK, and a predominant focus on retail and hospitality CRM systems, ClearCourse offers TISSL new avenues for sharing its knowledge and expertise with other brands and allows it to collaborate with its fellow ClearCourse companies, such as Giftpro.

### The sale of Added Security Technology to EA-RS Fire Group

One of the UK's leading providers of intelligent, sustainable, and compliant fire and security systems and services, EA-RS Fire Group has acquired Added Security Technology London (AST).

This specialist access control and door entry company is the third organisation EA-RS Fire Group acquired in 2021, after its acquisition of CCSS Fire & Security and the trade and assets of Essex Fire Sprinklers.

It's recent acquisitions are part of its expansion plans and the purchase of AST complements the services currently provided by CCSS Fire & Security, while also providing great room for organic growth within the group's other fire and security operations.

Additionally, this latest acquisition offers EA-RS Fire Group greater access to the social housing market, which will further assist CCSS in its mission to become the "Centre of Excellence within the housing sector".

Philip Hornsby, Managing Director of AST. He said: "I am very excited about AST becoming part of the EA-RS Fire Group family. Working closely with CCSS Fire & Security, I can only see AST growing from strength to strength with the benefits going to the staff and customers.

***“ CCSS Fire & Security, EA-RS Fire Group and AST share the same values, which was of great importance to me as AST starts on its next step of its incredible journey. ”***

### Property experts Dexters expands with acquisition of two estate agencies

Leading estate agency Dexters has announced the acquisition of two estate agencies, Peter James and Sebastian Roche, which will trade under their own names but within the fast-growing Dexters group.

The new partnership will see the combining of six news branches in London as the company takes on Peter James' four offices in Blackheath, Lee, New Cross and Brockley, and Sebastian Roche's two offices in Forest Hill and Lewisham.

These latest deals follow Dexters announcement of a co-investment by the firm's senior management team and the Oakley Capital IV fund at the start of 2021.

This significant deal will help to create an additional ten new branches a year opening for the next three years, make it potentially the largest estate agency group in London.

In a recently released statement, Andy Shepherd, CEO of Dexters, said: "These new partnerships with Peter James and Sebastian Roche will strengthen our market presence in south and south east London.

"We have long been an admirer of both businesses which have excellent local market knowledge and talented staff, who we very much look forward to working with.

"Dexters has a distinctive approach to the industry combining a strong local presence, hard work and 'feet on the ground' approach."

## Angstrom Technology acquires Specific Environments Limited, marking the company's 3<sup>rd</sup> Acquisition in six months

The West Michigan cleanroom engineering company and portfolio company of ASGARD has acquired UK-based Specific Environments Limited (SEL). This acquisition will bring Angstrom Technology's cleanroom expertise to greater markets throughout Europe and will build on the organisation's specialised design and engineering capabilities.

As part of the transaction, Peter Saunders, Managing Director of SEL, will continue to lead the business alongside the existing management team and made the following comment.

"We believe this partnership will help us meet the growing demand from our customers and enable us to work with larger organisations in delivering fully customisable and turnkey cleanrooms. I believe the combined company is poised for significant growth as it continues to expand its global footprint."

## Mackrell – supporting deal makers across the UK

The deals outlined above are just a small selection of the transactions carefully overseen and managed by Maung Aye and the rest of the Corporate Team at Mackrell.

This award-winning firm has a strong focus on client care and achieving incredible outcomes – going out of its way to get a deeper understanding of a client's commercial aspirations and objectives to provide advice that adds considerable value to each deal they undertake.

**To find out how Mackrell can assist you with your next transaction, please contact us.**

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